

## DWC MONTHLY UPDATE MARCH 2019

For further information, contact DWC on  
03 769 7000 or 0800 768 0140 or visit [www.dwc.org.nz](http://www.dwc.org.nz)

**DEVELOPMENT**  
WEST COAST

Te Ohu Whakawhanake o Te Tai Poutini

## DWC SUPPORT FOR LIFE EDUCATION TRUST WEST COAST



Harold the Giraffe, Life Education Trust West Coast Chair Fergal O'Gara and DWC Chair Renee Rooney.

DWC has joined Rosco Contractors, Grey Ford and Bathurst Resources as major sponsors of the Life Education Trust West Coast.

"We are extremely grateful to have DWC come on board as one of our major sponsors of the Life Education programme, something which every child on the West Coast benefits from," says Life Education Fundraising Manager Suzi Taylor.

The Life Education Trust educates and empowers children to embrace positive choices for a healthy mind and body.

On the West Coast the mobile classroom travels from Haast to Karamea, over 5,000km every year – one of the largest geographical areas in New Zealand. Harold and Carmen (Life Ed Educator) visit every primary school and many preschools across the Coast, reaching over 3,300 kids.

"These children get to experience the joy and wonder of being inside the mobile classroom, which is equipped with sight and sound equipment designed to capture their imaginations and, along with Carmen and Harold, gives a unique learning experience," says Mrs Taylor.

## FREE BUSINESS DEVELOPMENT CLINICS

Last month saw the start of regular business development clinics being held across the region. DWC's business development managers (BDMs) held 12 clinics during February in Westport, Reefton, Barrytown, Blackball, Greymouth and Hokitika.

On top of weekly clinics in Westport, Greymouth and Hokitika, this month has already seen the BDM's on the road visiting Franz Josef and Haast, with clinics still to come in Hari Hari, Reefton and Moana.

The clinics are open to businesses from all sectors, all sizes and at all stages of development. They are aimed at helping you gain knowledge, connect with the right people and grow your business.

"We have had an excellent uptake of the free clinics and encourage everyone to take the opportunity to come and discuss your business with Fiona, David or myself," says DWC business development manager Dave Lynch.



David Grant



Dave Lynch



Fiona Hill

### BUSINESS DEVELOPMENT CLINICS: March Schedule

<b>GREYMOOUTH:</b>	18th and 25th March
<b>HOKITIKA:</b>	13th, 20th and 27th March
<b>WESTPORT:</b>	14th, 21st and 28th March
<b>HARI HARI:</b>	14th March
<b>REEFTON:</b>	20th March
<b>MOANA:</b>	27th March

Contact DWC to book a time between 12:30pm–3:30pm  
E: [info@dwc.org.nz](mailto:info@dwc.org.nz) • P: 03 769 7000

## AWARD-WINNING BUTCHERY EXPANDS

Thomson Butchery was established 16 years ago by Neville and Lynley Thomson following the cessation of native forestry logging in New Zealand.

"When looking for employment in and around Hari Hari – there was nothing available," Neville says.

Now Neville and Lynley are creating employment themselves with their award-winning butchery.

Initially starting as a small home-kill service, Thomson Butchery quickly grew into a significant business. Following requests to supply Fresh Choice, SuperValue and New World supermarkets across the South Island, Thomson's contacted DWC to assist with finance to extend the existing building and employ additional staff to meet the increase in production.

"Having support from DWC has allowed us to grow our business and create new jobs in the area," Neville says.

Being a fourth-generation butcher, Neville takes pride in the traditional methods of processing that have been passed down through the generations.

Neville and Lynley's hard work and

passion were evident when Thomson Butchery took part in the 2018 New Zealand Pork, Bacon and Ham Awards in Auckland. They were the proud recipients of gold awards for both their manuka smoked honey dew collar bacon and middle bacon.

This adds to their growing trophy cabinet. In 2017 they took home gold for their collar bacon and in 2016 they received silver for their streaky bacon and bronze for their dry cured bacon with cloves.

Despite the growing accolades and ever-increasing customers across New Zealand, Neville and Lynley choose to keep their business on the West Coast.

"Why live anywhere else? We have a million-dollar lifestyle here in Hari Hari and can still do business with the rest of the country. We have freight companies coming to our door, and courier companies who can send anywhere in New Zealand in 24 hours," Neville says.

Try some of Thomson Butchery's award-winning bacon from a local supermarket or order online at [www.thomsonbutchery.co.nz](http://www.thomsonbutchery.co.nz)

In conjunction with New Zealand Trade Enterprise, DWC is offering an opportunity to attend a Succession Planning Workshop on 9 April.

Succession planning is a major issue facing New Zealand businesses with 61% of business owners aged 50 plus. It is estimated 10,000 businesses could change hands in the next five years, yet, many business owners believe their

family is not capable of taking over their business.

"Succession planning is essential to help ensure you protect the future of your business, build the value of your business, and provide financial security for family and stakeholders," says DWC business development manager David Grant.

David says the purpose of the workshop is to make business owners

aware of the exit planning bubble that is facing many business owners right now, and the need to set aside time to plan a wealth transfer strategy that will generate the best return for both the owner and the business.

"If you are an owner, operator or manager of a business and are interested in building a plan to secure the future of your business, come along to this free workshop."

## UPCOMING EVENTS

### Pakihi: Maori Innovation Workshop

**14 March** 10.30am–1.30pm St John Hall, Hokitika FREE  
Register online at [www.pakihi.co.nz](http://www.pakihi.co.nz)

### West Coast Ambassador Programme

**15 March** 9:30am–12:30pm Westport \$30  
**22 March** 9:30am–12:30pm Franz Josef \$30  
Register online at [www.dwc.org.nz](http://www.dwc.org.nz)

### Drone Operator Course

**Part 101: Basic Pilot Certificate**  
**18 March** 9:00am–5:00pm Boys Brigade Hall, Hokitika \$500 + GST  
**Part 102: Advanced Pilot Certificate Preparation**  
**18–20 March** 9:00am–5:00pm Boys Brigade Hall, Hokitika \$999 + GST  
Register with [chiefpilot@flyuav.co.nz](mailto:chiefpilot@flyuav.co.nz)

### Workshop Law Seminar | Lane Neave

**18 March** 12:00pm–1:30pm St John Training Room, Greymouth FREE  
**19 March** 12:00pm–1:30pm Pulse Energy Centre, Westport FREE  
Register with [communications@laneneave.co.nz](mailto:communications@laneneave.co.nz)

### Co.Starters Business Start-up and Development Programme

**April** 9-week course Greymouth \$250  
Register with [costarters@westreap.org.nz](mailto:costarters@westreap.org.nz)

### Succession Planning Workshop

**9 April** 9:00am–12:30pm St John Training Room, Greymouth FREE  
Register online at [www.dwc.org.nz](http://www.dwc.org.nz)

### One day training for Health and Safety reps - Stage 1 | CECC

**15 April** 9:00am–4:00pm Beachfront Hotel, Hokitika  
Member price \$450+GST, Non-member price \$550+GST  
Register online at [www.cecc.org.nz](http://www.cecc.org.nz)

